



*harambee*<sup>®</sup>  
YOUTH EMPLOYMENT ACCELERATOR

# TOP FIVE SALARY NEGOTIATION

**TIPS**

1



Understand the role that you are applying for and research the typical salary for that job.

2

Know your minimum salary expectations (consider transport, personal expenses, etc.) as well as the amount you want before you walk in the interview.

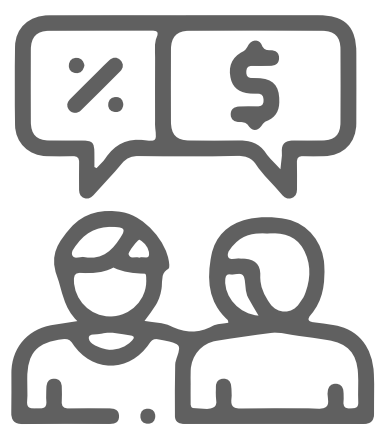


3

Practice your answer out loud with confidence and mention:

- The experience, knowledge and values that would make you an excellent candidate.
- The exact salary you are requesting, for example:  
After reviewing similar roles in the market and considering my skills, I am asking for a salary of Rwf X.

4



Keep in mind the employer will negotiate down from the amount you are requesting so ask for more than you absolutely need.

5



Thank the employer for the interview or salary negotiation meeting and tell them you look forward to hearing from them.